



Nelson  
Mandela

What can one  
person do?

**INSPIRATION**

*Pass It On.*

**VALUES.COM** THE FOUNDATION  
FOR A BETTER LIFE



**COOPERATIVE EXTENSION**  
*College of Agriculture, Forestry and Life Sciences*

# Freshwater Coast Rural Entrepreneurship Alliance



# 1. Understanding Communities

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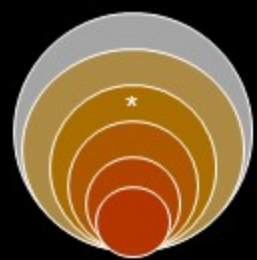
## 2. Building Competence





## 3. Building Coalition

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# 4. SWOT Analysis

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## STRENGTHS

- Low cost of living
- Natural resources
- People in leadership roles
- Quality of life
- Strong community support
- Easy access to stakeholders

## OPPORTUNITIES

- Stronger network
- People in need of skills
- Entrepreneurship mentality
- Growing agricultural markets
- Build a culture of learning
- Foster regional alliances



## WEAKNESSES

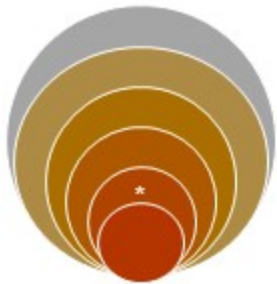
- Small donor base
- Lack of high-paying jobs
- Negative perception
- No regional programs
- Many single-parent families
- Missing local expertise

## THREATS

- Resource constraints
- Educational disparities
- Negative political perception
- Excessive or no expectations
- Fear of change
- Uncertain economic scenario

# 5. Branding

A NEW COMMUNITY AND ECONOMIC DEVELOPMENT MODEL: Entrepreneurial Development will be done by growing our own entrepreneurs to create local jobs.



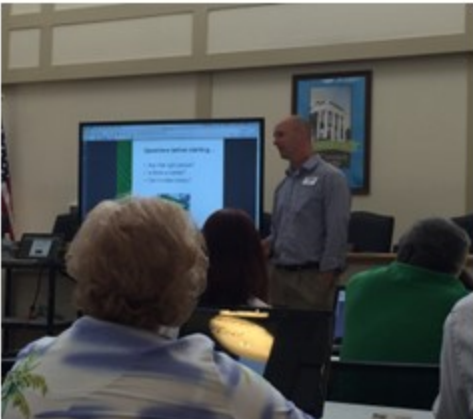
ECONOMIC DEVELOPMENT,  
EDUCATION & CULTURE



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# 6. Rural Community and Entrepreneurship Education Academies





# Social and Economic Outcomes

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Through the FCREA and its partners, it was delivered more than **100** programs in Abbeville County, McCormick County and southern Anderson County.

Three new local farmers' markets were created (McCormick, Calhoun Falls, and Donalds) with nearly **20** participating vendors, **5000** visitors, and more than **\$500,000** in sales.

The FCREA helped facilitate more than **\$5 million** in entrepreneurial and community development projects. The total economic impact will be above **\$40 million** in **25** years.

More than **300** organizations have benefited from the mentoring and educational programs, with **50+** new local businesses, and an additional **\$3 million** in sales.

The FCREA delivered more than **50** workshop topics with more than **1000** participants.

People benefited from these projects: **6000**.